William Leddy Business Consulting

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RESUMÉ

Objective

To provide my clients with practical, cost effective solutions to their information management needs.

Highlights of Qualifications

- Database system design and development
- Extensive management skills and experience
- Problem solving ability with an enterprise-wide perspective
- Technical writing, end-user training and support

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I feel my extensive real world business experience make me a very valuable member of a system development team. I possess a powerful combination of intense enthusiasm for my new enterprise and hard won knowledge from my years in business. Among the lessons learned is that no organization will be successful without engaged people working together as a team for a common goal. I am always eager for an opportunity to use my skills to help identify and advance the goals of success oriented organizations.

Professional Background

William Leddy Business Consulting Sacramento, CA

Independent Consultant   Feb. 2003 to Present

I created my own independent business consulting firm because of my desire to offer my client organizations a wider array of services beyond simply responding to their most immediate needs. I have often seen that organizations can benefit from the advice and perspective of a competent outside observer. It is my ambition to provide that advice along with the practical tools to implement it.

My current list of clients include local Membership organizations as well as contract work for my former employer, HD Industries.

HD Industries, Inc. Sacramento, CA

Database Developer   Sept. 2000 to Feb. 2003

Using the 4D development tool, I assumed responsibility for all aspects of custom database system development including requirements gathering, design, development, installation and support. I worked with clients in the public and private sectors to provide client/server and web based solutions.

Volt Information Services Sacramento, CA

Technical Support Agent   Sept. 1999 to Jan. 2000

Provided technical support to Macintosh users at the Apple Computer facility in Elk Grove. Answered customer's calls regarding the use of Apple Macintosh computers and provided assistance troubleshooting hardware and software issues.

Service Marking Products, Inc., Sacramento, CA

Owner / Manager   1975 to 1998

Oversaw company administration as well as all aspects of manufacturing and distribution of marking devices and office signage products. Our company had annual sales of nearly $1 million and a staff of 15 people. The company was successfully sold in July 1998 allowing me to pursue my new career.

Achievements

- Operated a profitable manufacturing company for 23 years.
- Achieved extremely high level of customer satisfaction by implementing an efficient and flexible order tracking system.
- Continuously maintained a 99%+ product quality level through quality controls, automated quality tracking and employee incentive programs.
- Developed custom Order Entry / Inventory system used by our company.

Education

Certificate Program in Database Design and Development at University of California, Davis

Associate of Arts degree in Graphic Arts – Sacramento City College

The courses completed for the database design Certificate included:
- Database design
- SQL database language
- Systems analysis and design
- Project Management

In addition, I have completed a week long training program in database application development with 4D Software and four weeks of training from Apple Computer which covered customer support, troubleshooting techniques and basic networking.

Software Skills

I began using micro computers in our business in 1982 and have substantial experience with the following software products:

- Database: 4D, FileMaker, Panorama, Access
- HTML, CSS
- Spreadsheet: Excel
- Graphics: PageMaker, Canvas

Additional

References, code and writing samples available upon request.